

Date: January 4, 2016

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Fleet Management Director
Jonathan Hawley, Purchasing Supervisor

Subject: State Contract Purchase – Replacement Vehicles for the Durham Police Department

Executive Summary

The contract under consideration will furnish/provide the City with fifty-eight (58) replacement police vehicles (2016 Dodge Chargers) for the Durham Police Department. Twenty-eight (28) vehicles are for the Police Department - Police Administration/Investigation Units and thirty (30) are for the Police Department - Patrol Units. These vehicles were approved in the FY 2015/16 budget, and this purchase is part of the CIP Vehicle Replacement Program. The total cost of this contract is \$1,526,620.00.

Bid pricing is from the North Carolina State Contract 70A, where Horace G. Ilderton, LLC of High Point, North Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 30620119-732300-S3016). There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Recommendation

That the State Contract bid pricing for the purchase of fifty-eight (58) replacement police vehicles in the amount of \$1,526,620.00 from Horace G. Ilderton, LLC be approved and the City Manager be authorized to execute all relevant contracts.

Background

The contract under consideration will provide the City with fifty-eight (58) replacement police vehicles. Twenty-eight (28) vehicles are for Police Department - Police Administration/Investigation Units and thirty (30) are for the Police Department - Patrol Units. These vehicles were approved in the FY 2015/16 budget. This purchase is a part of the Fleet Replacement Program.

Making purchases from contracts established by the State or any agency of the State is referred to as a "State Contract Exception". North Carolina General Statute

143-129(e)(9) allows an exception to the bidding process when making a State Contract purchase.

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the “State Contract Exception” provision.

Issues/Analysis

The following State Contract pricing is in effect for the replacement police vehicles:

COMPANY

STATE CONTRACT PRICING

Item No. 1 – Twenty-eight (28) replacement unmarked V6 Dodge Chargers - Police Department (Administration/Investigation Units)

Horace G. Ilderton LLC	*\$26,020.00 each
High Point, NC	\$728,560.00 total

Item No. 2 – Thirty (30) replacement patrol package/marked V6 Dodge Chargers - Police Department (Patrol Units)

Horace G. Ilderton LLC	*\$26,602.00 each
High Point, NC	\$798,060.00 total

Alternatives

There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$1,526,620.00. Funding for this contract is available from the CIP Fleet Replacement Fund (30620119-732300-S3016).

SDBE Summary

This item is a state term contract purchase and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for Horace G. Ilderton LLC are as follows:

Horace G. Ilderton LLC

Total Workforce	86	100%
Total Females	17	20%
Total Males	69	80%
Black Males	17	20%
White Males	47	54%
Other Males	5	6%
Black Females	1	1%
White Females	16	19%
Other Females	0	0%